



# Polycom® QSX™ 2.0

A New Approach – The always-on, flexible Web Conferencing appliance.

## Benefits

**Easy one-time setup** – Simply plug in your IP connection, power and VGA cables. Easy Web interface for additional optional configuration.

**Easy to use** – Instant content sharing without wasting time on downloading applications, uploading documents, advance scheduling or user training.

**Open architecture** – Works with any content, any phone systems and any type of computer or VGA input source – even those belonging to presenters who can't get access to the network.

**Multi-point capability** – Each QSX session shares content directly with up to ten sites per QSX via a standard web browser. Scale to even more sites by connecting directly with up to four other QSX units or leverage a Polycom MGC conference bridge for large scale meetings.

**Cost effective** – The QSX provides unlimited content sharing. It pays for itself quickly because there are no monthly charges or per-minute fees.

**Content security** – Keep complete control over your document. AES (Advanced Encryption Standard) media encryption on QSX to QSX calls, secure login for Web browser access, and a host of other security features ensure your content is protected.



## Simple, Secure, Convenient.

Polycom QSX allows users to instantly share a live view of a computer screen with remote locations over the Web, or with other QSX or VSX locations. It's an easy and secure Web conferencing appliance that anyone can use. There's no need to learn new applications, upload documents, pay monthly service fees, or pre-schedule.

Simply connect your computer to the QSX VGA cable and share content, including presentation slides, business applications, the Internet, images, or anything else you would like to show from your computer screen. The QSX user interface provides a convenient information screen that shows presenter/viewer locations and connection information, as well as the Web address and login information for remote participants.

QSX is an easy-to-use Web conferencing appliance for any meeting environment. In a conference room, the QSX allows you to share any content on your computer. When connected to a conference phone, it offers even better performance and connectivity. The QSX is also a versatile, always-on conferencing tool for other environments where you might use a projector.

**Easiest way to share content** – up to 10 participants can view your computer screen from any standard Web browser. Connecting to other QSXs is even easier – just connect a SoundStation conference phone to your QSX and dial another SoundStation that is connected to a QSX to automatically start sharing content.

**Secure** – By sharing content via QSX, you reduce the risk of sensitive or proprietary information, ordinarily sent via e-mail attachments or Web conferencing, getting into the wrong hands.

**Cost-Effective** – QSX has no monthly service fees or per-minute charges.

### Make Great Things Happen With Polycom QSX

In today's Internet-driven world, the ability to conduct real time communication and collaboration has become critical to an organization's survival. As the market leader in voice, video, data and Web solutions, our award-winning conference technology makes it easy for people to interact and maximize productivity — over any network, in just about any environment, anywhere around the globe. That's why more organizations worldwide use and prefer Polycom conferencing solutions. Because when people work together, great things happen. See how you, too, can achieve great things with Polycom QSX.



QSX is powerful, secure and flexible enough to be used in any situation that requires content sharing, from small group collaboration to large-scale meetings. These three scenarios offer examples of how QSX makes collaboration simple, secure and convenient.

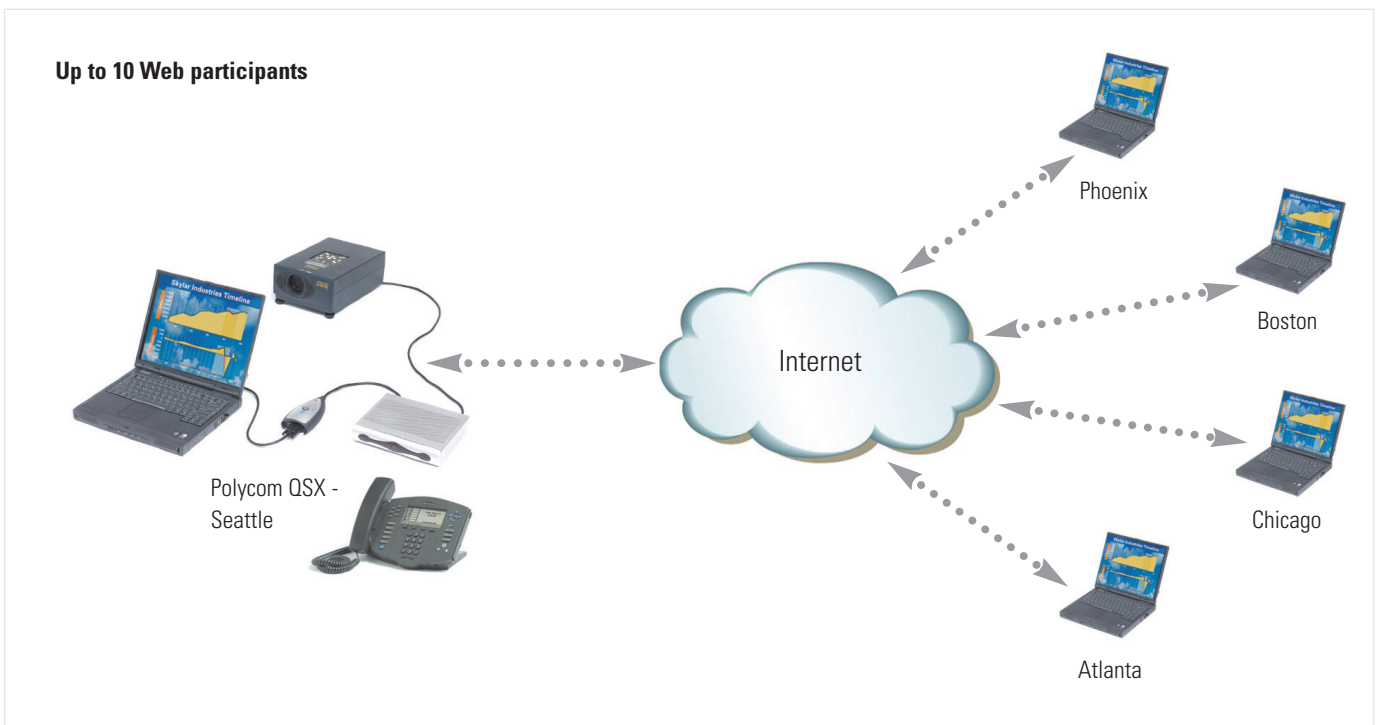
## Scenario #1: Regional Sales Manager with Frequent Web Meetings

Sue, a Regional Sales Manager for a software company, holds frequent meetings with prospects

over the phone and wants an easy way to share presentation slides and demonstrate the basic features of the company's new software application. Using QSX, she can share this content over the Web with up to 10 participants simultaneously.

While on an audio call with several members of the customer's selection committee who are located in different offices, Sue simply plugs her laptop into the QSX and provides the

IP address and password of her QSX to the participants. The QSX is configured for password-protected access across the corporate firewall. The customers then use any standard Web browser to enter the IP address and a one-time password to view the content through their browser. That's it – no pre-scheduling or downloads, and no service charges or other fees.



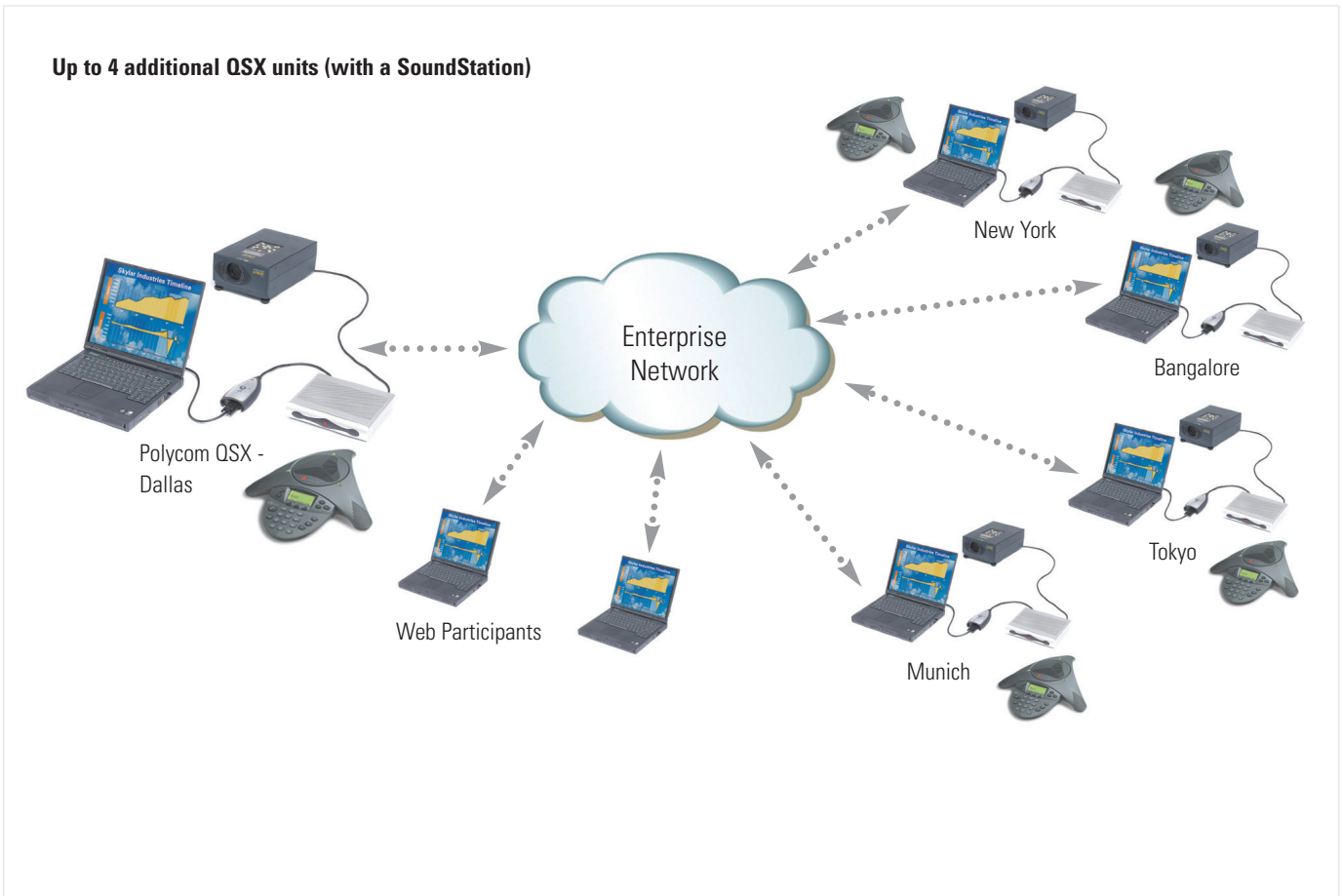
**Scenario #2: Project Manager at Large Multinational Company**

QSX is an ideal tool for frequent collaboration between geographically-dispersed teams. Bob is a project manager at a large multinational company, and holds frequent meetings with development teams in the United States, Germany, Japan and India.

Each location has a QSX connected to a Polycom SoundStation conference phone. During Bob's bi-weekly team meetings, each location dials into the conference bridge using their SoundStation.

Each QSX automatically connects to the others using a modem channel over the phone line to exchange IP addresses and establish a connection over the data network. Bob's location presses the Share button on the QSX, which presents the content of the connected laptop to the other locations. When it is time for the other teams to present their status, they simply press the Share button to present their content. Up to 5 QSXs can connect this way. All data shared between the QSX systems uses 128-bit AES (Advanced Encryption Standard) encryption for strong security.

In addition, any team members who are traveling can view the same content over the Web. Up to 5 QSX locations and 10 Web viewers can connect simultaneously. For frequent collaboration between groups and locations, QSX-to-QSX connections offer the best performance and easiest way to share content.

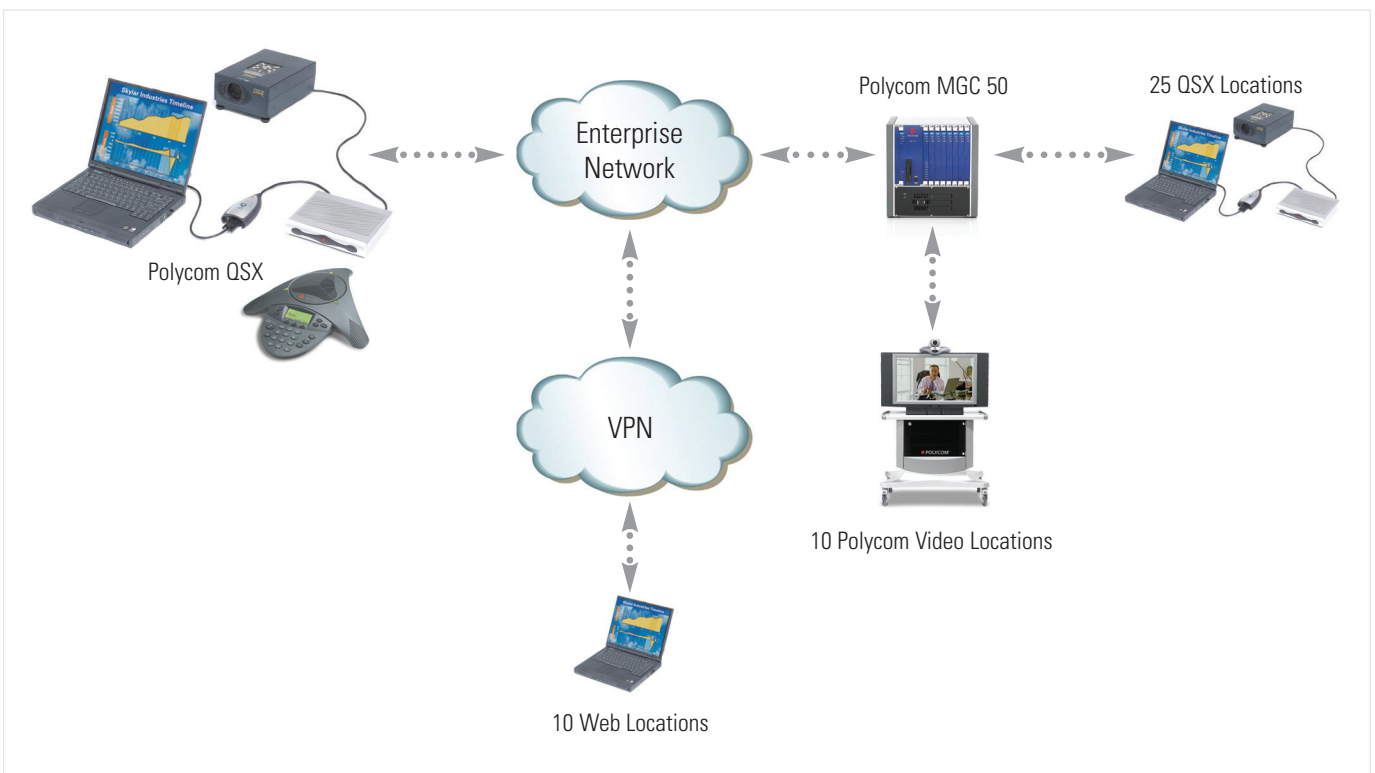


## Scenario #3: Director at a Large Bank

QSX leverages your investment in Polycom products for easy content sharing. Kevin is a Director at a large regional bank that holds weekly meetings with loan officers from up to 50 branches. Sensitive financial information is shared at these meetings, so security is critical. Kevin has a QSX, as do many of the branches. Some of the branches do not have QSX, but do have Polycom video systems.

By utilizing a Polycom MGC conference bridge, multiple QSXs and video systems can connect together to share content.

Using a Polycom MGC conference bridge, Kevin can easily run his weekly meeting. The MGC automatically connects with 25 locations that have QSX, as well as 10 locations that have Polycom video conferencing systems. Ten additional participants, who work from home or are traveling, connect securely over the Web through the bank's Virtual Private Network (VPN).



Note: Meeting scaling capabilities are dependent on MGC bandwidth and port availability.

### Additional Product Details

- Easy Administration: Each QSX can be accessed through a standard Web browser for easy configuration and administration
- Web Viewer Resolution Scaling: The presenter can select the Web viewer image size for optimal viewing within a Web browser

- Bandwidth Configuration Options: QSX can be bandwidth-optimized for your environment
- Detailed information screen showing status, active participants, IP address and password for Web viewers

- H.323 IP dialing capabilities when connected to Polycom Sound Station VTX 1000
- Mounting brackets included for easy installation under a conference table or desk



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